

For Immediate Release

**Former Lockheed Martin investor relations VP
named partner at Beacon Advisors**

Chicago, IL, April 1, 2009 – James R. Ryan, the former Corporate Vice President of Investor Relations (IR) for aerospace and defense industry giant Lockheed Martin, has joined Beacon Advisors, Inc. as a partner. Ryan will focus on the development of government IT and aerospace/defense industry clients globally, with particular emphasis on companies in the Washington DC area. As head of Beacon's new office in Orlando, Florida, he also will seek to establish new client relationships with companies and organizations in the southeast region of the US

Beacon Advisors is a communication consultancy that advises clients on the development and implementation of corporate communication, investor relations, corporate governance and crisis management strategies. The company has offices in New York, Washington, Chicago, Cincinnati, Denver and Los Angeles.

An award winning IR practitioner, Ryan was head of IR at Lockheed Martin from 1993 to 2006 during which time he served on the Corporate Governance, Disclosure Controls and Employee Benefit Plan Investment committees. The IR team that he led was named "Best Investor Relations Officer" in the large capitalization category by *Investor Relations Magazine* in 2003.

Ryan has also been active in IR program and policy development, serving on the board of directors of the National Investor Relations Institute (NIRI) and on the Financial Accounting Standards Advisory Council to the Financial Accounting Standards Board (FASB).

Ryan's most recent assignment with Lockheed Martin was with the company's \$2.0 billion Enterprise Operations group where he served as Vice President of Finance and Business Operations. The group manages all of Lockheed Martin's internal operations including shared services, enterprise information systems and corporate headquarters. Ryan also spent two years (1998-99) as head of financial strategies for the company with responsibility for mergers, acquisitions and divestitures.

Earlier in his career, Ryan held management positions at TW Services, a food services and restaurants company; at JWP INC. (now EMCOR Group) which was in the facility construction and maintenance, information systems, and environmental remediation businesses; and Public Service Enterprise Group, an electric and gas utility. His assignments included investor relations, corporate communications, treasury, corporate finance, cash management and employee benefit plan investment management.

Ryan has both an MBA and a BS in Industrial Engineering from Rutgers University. His appointment is effective immediately.

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